

Message Text

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PAGE 01 LAGOS 02559 011737Z
ACTION EB-08

INFO OCT-01 AF-10 ISO-00 COME-00 /019 W
-----076702 020352Z /66

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FM AMEMBASSY LAGOS
TO SECSTATE WASHDC 6814
INFO AMCONSUL IBADAN
AMCONSUL KADUNA

UNCLAS LAGOS 02559

E.O. 11652: N/A
TAGS: BEXP, AFSP, NI
SUBJECT: PREPARATION OF FY 1979 COUNTRY COMMERCIAL PROGRAMS

REF: STATE 118

1. SECTIONS I, III AND IV DRAFTS DELAYED TO OBTAIN BETTER ASSESSMENT OF EMERGING FMG BUDGETARY PROBLEMS. TO LESSER DEGREE, AIRGRAM ALSO DELAYED TO INCORPORATE LESSONS FROM AFRICAN COMMERCIAL OFFICERS CONFERENCE NAIROBI, FEB. 21-24. THIS CABLE PROVIDES SUMMARY OF

DRAFTS WHICH SHOULD REACH ACTION OFFICE EARLY NEXT WEEK. IN ADDITION TO FMG FINANCIAL PROBLEMS AND NAIROBI CONFERENCE, A MAJOR CONSIDERATION IN SECTION IV IS EXTENSIVE PERSONNEL TURNOVER EXPECTED IN E/C SECTION THIS YEAR.

2. SECTION I: DRAFT WILL BE UPDATE OF MOST RECENT ECONOMIC TRENDS REPORT SUMMARY, INCORPORATE LATEST OUTLOOK FOR FMG

SPENDING AND HIGHEST PRIORITY SECTORS.

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PAGE 02 LAGOS 02559 011737Z

3. SECTION III: CAMPAIGNS ARE:

A. HOUSING CONSTRUCTION: INCORPORATING RECENT FEDERAL HOUSING AUTHORITY GUIDELINES AND NEW TOWNS, URBAN INFRASTRUCTURE AND BUILDING HARDWARE.

B. MACHINERY FOR MANUFACTURE OF PLASTIC PRODUCTS: FIRST EFFORT DIRECTED AT INDUSTRY TO BE DEVELOPED AROUND PLANNED PETROCHEMICAL PLANT.

C. PRINTING AND GRAPHIC ARTS: WILL BE GEARED TO DEMAND OF EDUCATION, NEW STATES' PRINTING NEEDS, AND UPCOMING RETURN TO CIVILIAN RULE POLITICAL ACTIVITY.

E. WATER RESOURCES AND AGRICULTURAL DEVELOPMENT: THIS IS A PRIORITY DEVELOPMENT SECTOR, BLENDING TWO INTERRELATED ACTIVITY FIELDS.

F. ELECTRIC POWER EQUIPMENT AND SYSTEMS: ANOTHER PRIORITY SECTOR WHICH HAS CRUCIAL NEED TO EXPAND THERMAL POWER GENERATION.

4. SECTION IV: OTHER SPECIAL POST EFFORTS ARE:

A. TRANSPORTATION: FOCUSING ON AVIATION, PORTS AND INLAND WATER-WAYS.

B. INDIGENIZATION: SIMILAR TO CURRENT CCP SPECIAL EFFORT NO. 6 INDIGENIZATION DEADLINES DECEMBER 31, 1978. ALSO INCLUDES

ELEMENTS OF CURRENT CCP SPECIAL EFFORT NO. 3, ENTREPRENEURIAL CONTACTS.
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PAGE 03 LAGOS 02559 011737Z

C. MAJOR PRODUCTS/PRODUCTS: PERENNIAL INTEREST. INCLUDES
NEW CAPITAL AREA NOW UNDER DEVELOPMENT.

D. TRADE FAIRS: SPECIAL EFFORT TO INDUCE FAIR SPONSORS (MAINLY MINISTRY OF TRADE AND DAILY TIMES EXHIBITIONS DEPARTMENT) TO SCHEDULE FAIRS AND EXHIBITIONS WITH SUFFICIENT LEAD TIME TO PERMIT INTERESTED AMERICAN FIRMS TO PARTICIPATE.

E. FOREIGN BUYERS PROGRAM: SPECIAL EMPHASIS ON FUNDING AND USE OF THIS PROGRAM, WHICH WE UNDERSTAND USDOC WILL RE-EMPHASIZE IN FY 79.
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